

REC'D TN REGULATORY AUTH.

February 5, 1999 *Via US Mail*

98-00547

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210 N. Park Ave.

Mr. Daryl Whitif

OFFICE OF THE

Winter Park, FL

Tennessee Regulatory AuthoriEXECUTIVE SECRETARY

32789

460 James Robertson Parkway

P.O. Box 3412

P.O. Drawer 200

Nashville, Tennessee 37219-0412

Winter Park, FL

615-741-2904

32790-0200

RE: First Call USA Data Request

Tel: 407-740-8575

Dear Daryl:

Fax: 407-740-0613

tmi@tminc.com

Pursuant to our telephone conversation yesterday, enclosed are the Articles of Incorporation, Company Financials, and a revised Section 3.5 of Appendix II removing Directory Assistance for First Call USA.

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided.

Please contact me at (407) 740-8575 should you have any questions. Thank you for your assistance in this matter.

Sincerely

Thomas M. Forte

Consultant to

First Call USA, Inc.

Enclosure

cc:

B. Kaye - First Call

file:

First Call - TN

tms:

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ARTICLES OF INCORPORATION

OF

FIRST CALL USA, INCORPORATED

L

NAME

The name of the corporation is: First Call USA, Incorporated.

П.

CAPITALIZATION

The corporation has authority to issue ten thousand (10,000) shares of capital stock, all at a par value of ten cents (\$.10) per share. Ten thousand shares shall be issued as follows: Ten Thousand shares to Brett R. Kaye. Such shares have unlimited voting rights and are entitled to receive the net assets of the corporation upon dissolution.

Ш.

REGISTERED AGENT AND OFFICE

The initial registered office of the corporation is 101 Marietta Tower, Suite 3412, Atlanta, Georgia 30303. The initial registered agent of the corporation is Scott M. Kaye.

IV.

INCORPORATOR

The name and address of the incorporator is:

Brett R. Kaye 101 Marietta Tower Suite 3412 Atlanta, Georgia 30303

SCOTT M KAYE P.C.

101 Marieta Tower Sale 3-112 Atlanta, Georgia 30808 (-104) 522-1701

INITIAL PRINCIPAL OFFICE

The mailing address of the initial principal office of the corporation is 101 Marietta Tower, Suite 3412, Atlanta, Georgia 30303.

VI.

DIRECTORS

The number of directors constituting the initial Board of Directors is one (1), and the name and address of such director is as follows:

President and

Brett R. Kaye

Secretary

101 Marietta Tower

Suite 3412

Atlanta, Georgia 30303

VII.

SHAREHOLDERS MEETING

There shall be an annual meeting of all shareholders held on the 15th day of January of each year at the principle office of the corporation, if demand is made upon any officer or director by any shareholder that such a meeting be held.

VIII.

ELECTION OF OFFICERS

The Shareholders shall, by majority vote, designate such officers as they deem necessary to perform all corporate functions and record the minutes of directors, officers and shareholders meetings. The Shareholders shall also designate the authority of each such corporate officer to act for the corporation.

IX.

NON-UNANIMOUS WRITTEN CONSENT OF SHAREHOLDERS

Any action which may be taken at a meeting of the shareholders may be taken without a meeting if written consent, setting forth the actions so taken, shall be signed by those

SCOTT MKAYE, P.C.

101 Marietta Tower Sale 3412 Adunta, Georgia 30303 (404) 522-1701 shareholders entitled to vote with respect to the subject matter thereof having voting power to cast not less than the minimum number of votes that would be necessary to authorize or take such action at a meeting at which all shareholders entitled to vote were present and voted.

X.

PREEMPTIVE RIGHTS

The holders of shares shall be entitled as a matter of right to acquire proportional amounts of unissued or treasury shares, if any, of the corporation, or any securities convertible into or carrying a right to subscribe for or acquire any such shares, in accordance with the terms and conditions of the Georgia Business Corporation Code.

XI.

FIRST RIGHT OF REFUSAL

The Corporation, consisting of all non-transferring shareholders, shall have the Right of First Refusal to purchase all shares of the person desiring to transfer shares, at the price offered by the third party purchaser, as fully set out in O.C.G.A. §14-2-912 and with all restrictions applicable thereto. Any share transfer occurring in breach of this section shall be invalid as to the transferor and transferee

XII.

COMPULSORY PURCHASE OF SHARES

Upon the death of any shareholder, the Corporation may purchase the shares of the deceased shareholder. The executor or administrator of the estate of the deceased shareholder may require the corporation to purchase or cause to be purchased all of the decedent's shares or to be dissolved, as set forth in O.C.G.A. §§14-2-914 through 14-2-917.

IN WITNESS WHEREO	F, the undersigned	l executes these Articles of Incorporation this
1.2 ⁻¹² day of	Muz	. 1998.
	/	Butt I Kong

Brett R. Kaye Incorporator

SCOTT M KAYE, P.C.

101 Marietta Tower Sale 3-112 Adunta, Georgia 30908 (404) 522-1701

CONSENT TO APPOINTMENT AS REGISTERED AGENT

To: Secretary of State
Corporations Division
#2 Martin Luther King, Jr. Drive, S.E.
Suite 315, West Tower
Atlanta, Georgia 30334-1530

I, Scott M. Kaye, do hereby consent to serve as registered agent for the corporation: FIRST CALL USA, Incorporated

This 13th day of 11key, 1998.

Scott M. Kaye 101 Marietta Tower

Suite 3412

Atlanta, Georgia 30303

SCOTT MKAYE, P.C.

101 Marietta Tower Sale 3412 Adusta, Georgia 30808 (404) 522-1701

First Call USA
Balance Sheet Proforma 1998 - 2002

	liance She		Balance Sheet Floidilla 1996 - 2004		
Assets	1998	1999	2000	2001	2002
Cash Accounts Receivable	\$ 45,351	\$ 414,084	\$ 1,735,400 7,031,556	\$11,893,701 24,577,383	\$ 46,138,716 79,369,820
Allowance Deposits Fixed Assets, Net	(2,268) 800 3,600	(20,704) 1,667 24,200	(351,578) 8,333 56,333	(1,228,869) 13,333 45,133	(3,968,491) 13,333 33,133
Total Assets	\$47,483	\$419,246	\$ 8,480,045	\$35,300,682	\$121,586,511
Liabilities					
Accounts Payable Loan Bank - Receivables Loan Bank - Long Term Liability	\$15,473 29,478 71,549	\$129,088 269,154 111,867	\$ 2,476,503 4,570,512	\$ 8,241,978 15,975,299	\$ 26,719,960 51,590,383
Total Liabilities	116,500	510,109	7,047,014	24,217,277	78,310,343
Equity					
Common Stock Paid in Capital in Excess of Par Retained Earnings: Prior Months Retained Earnings: Current Month	100 6,900 (65,281) (10,736)	100 6,900 (102,979) 5,116	100 6,900 1,143,431 282,600	100 6,900 10,153,939 922,466	100 6,900 40,200,515 3,068,653
Total Equity	(69,017)	(90,862)	1,433,031	11,083,405	43,276,168
Total Equity and Liabilities	\$47,483	\$419,246	\$47,483 \$419,246 \$ 8,480,045	\$35,300,682	\$121,586,511

First Call USA Cash Flow Projections 1998 - 2002

	1988	1999	2000	2001	2002
Cash Receipts Factored %					
Enctored Receivables Unfactored Receivables	39,016	479,053	5,722,830	39,847,176	129,336,276
Total Cash Receipts	140,953	1,608,400	20,652,299	125,253,861	405,147,301
Cash Disbursements					
Cost of Sales	1	; ; ;		***	700 300 300
Commissions	82,678	848,389	11,162,667	18 619 200	200,330,280 E3 666 687
Network Costs	23,524 3 137	230,008	3,136,726	- 10,010,20	30,000,007
Tating Costs	3 J. 137	37 425	457 325	2.931.902	9.468.240
Billing Fees	1,780	18,600	195,775	1,233,346	3,982,949
Total Cost of Sales	114,463	1,139,191	14,994,116	84,366,872	272,453,066
Park Histor Attent Control Office Inc.	26 490	469 209	5,658,183	40,886,990	132,694,235
Expenses Advertising Expenses	5,200	5,200	24,000	38,000	40,000
Bad Debt Expense	5,574	62,375	762,209	4,886,504	15,780,401
Bank Charges	280	320	2,300	3,000	3,200
Ques and Subscriptions	800	Ŝ	6 136	8.000	e .000
Inquipment reason	4.400	4.400	6,520	6,520	6,520
Insurance - Workers Comp	238	793	4,244	22,621	70,323
Finance Fees	3,832	26,841	215,000	1,313,632	4,242,222
Legal and Professional	1,400	2 753	21 563	24.000	24.000
	280	44	5,350	12,000	12,000
Outside Services	29,085	37,240	37,240	37,240	37,240
Payroll/Other Tax Expense	1,920	1,920	29,279	223,181	741,324
Postage/Courier	280	446	5,250	7,200	/,200
Rent/Lease Expense	4,800	11,600	385 003	2 789 782 2 789 782	9 266 553
Salanes Omcers	14,000	000 no	254 467	281 600	305.067
Salaries Staff	1,000	6.871	38,563	40,000	40,000
Travel	3,500	4,000	35,154	40,000	40,000
Total Cash Out From Expenses:	100,239	277,494	1,884,598	9,846,709	30,743,516
Net Cash Flow After Expenses	(73,749)	191,714	3,773,585	31,040,280	101,950,719
Compared Ougsterly Tayon	•	•	389.974	3,150,285	10,437,624
Capital Investment by Shareholder	(7,000)	ø	,	•	•
Deposits	800	867	6,667	5,000	
Equipment Purchase	4,000	20,000	32,000	•	,
Net Cash Flow For Company	(71,549)	170,848	3,344,944	27,884,995	91,513,094
Loan from Bank					
Bank Loan: Credit Line	s (71.549) s	(76,036) \$. 5	. 5	•
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First Call USA

Projected Income Statement For the Years Ending 1998 - 2002

	1998	1999	2000	2001	2002
Revenue Operator Services	156,826	1,737,456	22,968,414	131,394,901	424,324,653
Total Revenue	156,826	1,737,456	22,968,414	131,394,901	424,324,653
Cost of Sales					254 504 703
Commissions	94,095	1,042,4/4	3,761,046	10,000,941	808 808 58
Network Costs	23,524	260,618	3,443,252	19,709,233	- 00,040,000
Rating Costs	4 705	52.124	689,052	3,941,847	12,729,740
Billing Fees	2,457	25,908	294,817	1,658,815	5,356,953
Total Cost of Sales	127.917	1.389.973	18,210,180	104,146,838	336,330,182
			1 750 004	27 240 063	87 004 471
Gross Profit	606'97	347,403	4,700,234	21,270,000	01,001,71
Overhead Expenses				,	8
Advertising Expenses	5,200	7,800	28,000	A 00,000	4 800
bank Charges	7 841	86.873	1.148.421	6,569,745	21,216,233
Depreciation Expense	400	3,400	11,867	15,200	16,000
Dues and Subscriptions	400	600	5,332	14,115	19,200
Equipment Lease	1,600	2,400	6,950	12,000	12,000
Insurance - Medical	4,400	6,600	8,720	9,780	9,780
Insurance - Workers Comp	277	1,034	5,500	20,740	E 222 422
Finance Fees	4,842	34,837	277,007	1,651,12/	5,332,123
Legal and Professsional	1,400	1,200	2,000	3 '	36 000
Meals/Entertainment Exp	1,200	3,667	26,966	36,000 17 726	18,000
Office Expenses	320	860	66,09	77,72	55,880
Outside Services	29,085))) ()	30,000	25,000	859.310
Payroll/Other Tax Expense	320	, coo	00,400	10 800	10.800
Postage/Courier	320	1 8	86,887	135,000	160,000
Rent/Lease Expense	3,4	36.00	377 003	3 216 190	10 741 379
Salaries Officers	11,00	94,917	318 267	422 400	457,600
Salaries Staff	3 7 9 9	94,917	40 571	80 E	60.000
Telephone Office	1,600	0,722	19,07	6,99 90,99	60,000
Travel	4,000	6,000	43,759	60,000	טטט,
Total Overhead Expense	104,925	369,329	2,499,719	12,626,283	39,217,557
Net Profit (Loss) Before Taxes	(76,017)	(21,846)	2,258,515	14,621,779	48,776,914
•		1	734 622	4.971.405	16.584,151
IICOITE LAXES					
Net Profit (Loss) After Taxes	(76,017)	(21,846)	1,523,893	9,650,374	32,192,763

First Call USA

Projected Income Statement For the Eight Months Ending December 31, 1998

48.47%	(76,017)	(10,736)	(11,355)	(10,975)	(7,614)	(6,848)	(7,912)	(7,555)	(13,021)	Net Profit (Loss) After Taxes
0.00%	0	0	0	0	0	0	0	0	0	Income Taxes
-48.47%	(76,017)	(10,736)	(11,355)	(10,975)	(7,614)	(6,848)	(7,912)	(7,555)	(13,021)	Net Profit (Loss) Before Taxes
66.91%	104,925	15,432	15,052	15,083	12,145	12,245	11,634	10,313	13,021	Total Overhead Expense
%CC:2	4,000	٤	00	90	500	500	500	500	500	Travel
3 55 56 67 70 - 1	1,00	7 C	5 C	200	200	200	200	200	200	Telephone Office
1.01%	11,000	1,833	1,833	1,833	1,833	1,833	1,833		•	Salaries Staff
15.30%	24,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	Salaries Officers
3.06%	4,800	800	80	800	800	800	800	•	•	Rent/Lease Expense
0.20%	320	40	6	4	6	6	4 0	40	40	Postage/Courier
1.22%	1,920	240	240	240	240	240	240	240	240	Payroll/Other Tax Expense
18.55%	29,085	4,655	4,655	4,655	1,648	1,648	1,648	3,588	6,588	Outside Services
0.20%	320	40	4	40	40	4 0	4 0	4	40	Office Expenses
0.77%	1,200	150	150	150	150	150	150	150	150	Meals/Entertainment Exp
0.89%	1,400	100	1 00	100	100	8	100	1	700	Legal and Professional
3.09%	4,842	1,010	900	820	765	6 30	475	192	50 :	Finance Fees
0.18%	277	38	<u>အ</u>	38	<u>အ</u>	38	38	24	24	Insurance - Workers Comp
2.81%	4.400	550	550	550	550	550	550	7 C	750 750 750	Equipment rease
1.02%	1.600	200	200	22 S	200	88	3 6	ğ	3 8	Dues and Subscriptions
0.26%	40	5 S	გ.	S	n c	3 9	ž (3 '	, 1 5	Depreciation expense
0.26%	400	67	67	67	67	,, 67	1,013 87	ે	•	bad Debt Expense
5.00%	7.841	1.269	999	1 110	1 233	1 468	1013	750	, 4	Daily Charges
0.20%	320	4	4	200	40	<u>4</u> 0	à 6	3 6	à 6	Park Charge
3.32%	5.200	9	65 0	6 50	650	65 5	95 5	2 5	2 2 2	Overhead Expenses
18.43%	28,909	4,696	3,697	4,108	4,531	5,396	3,721	2,758	,	Gross Profit
81.57%	127,917	20,676	16,281	18,090	20,133	23,966	16,529	12,242	1	Total Cost of Sales
	1,101	9		004	40,4	4	526	242	,	Billing Fees
1 57%	2 457	378	သူ (၄ ရ	3 3	}	476	3 6	2 2		Processing Fees - LEC
3,00%	4 705	761	л 1	n 4 n 4 n 4	740	90	2 2 3	. G	•	Rating Costs
3 2 S	23,324	5,000 507	7,887	3,330	ر د د د د	4,404	3,038	2,250	,	Network Costs
60.00%	94,095	15,223	11,987	13,319	14,799	17,618	12,150	9,000		Cost of Sales Commissions
	156,826	26,372	19,978	22,198	24,665	29,363	20,250	15,000		Total Revenue
100.00%	156,826	25,372	19,978	22,198	24,665	29,363	20,250	15,000		Revenue Operator Services
	Annual <u>Total</u>	<u>Dec</u>	Nov	O _{Ct}	Sept	Aug	xinf	June	May	

First Call USA

Projected Income Statement For the Year Ending December 31, 1999

Net Profit (L	Income Taxes	Net Profit (L	Total Overt	Travel	Telephone Office	Salaries Staff	Salaries Officers	Rent/Lease Expense	Postage/Courier	Payroll/Oth	Outside Services	Office Expenses	Meals/Ente	Legal and I	Finance Fees	insurance -	Insurance - Medical	Equipment Lease	Dues and S	Depreciation Expense	Bad Debt Expense	Bank Charges	Advertising Expenses	Overhead Expenses	Gross Profit	Total Cost of Sales	Chilling Loos	Processing	Rating Costs	Network Costs	Commissions	Cost of Sales	Total Revenue	Operator Services	•	
Net Profit (Loss) After Taxes	es.	Net Profit (Loss) Before Taxes	Total Overhead Expense		Office	ant	ficers	Expense	ourier	Payroll/Other Tax Expense	Nices	nses	Meals/Entertainment Exp	egal and Professsional	88	nsurance - Workers Comp	Medical	Lease	Dues and Subscriptions	n Expense	Xpense	18S	Expenses	Expenses	-	of Sales	•	Processing rees - LEC	। <i>ज</i>	sts	ns	5	nue	ervices		
(9,887)		(9,887)	15,993	O	N	1,833	3,000			N	4,655		_		:1		U n	N			1,6		o		6,105	26,879		. «	o	4,948	19,790		32,984	32,984		San Jan
87) (8,763)	0	87) (8,763)	93 16,700	500 50		33 1,833					55 4,655				<u>,-</u>			200 200		67 67			650 650		05 7,937	79 34,942		MO1 630			90 25,728		84 42,879	84 42,879		Fi e b
3) (7,307)	0	3) (7,307)	0 17,626			3 1,833					5 4,655				9 1,607				0 50			_	0 650		7 10,318	2 45,425		000,1					9 65,743	9 . 55,743		March
7) (7,601)	0	7) (7,601)	6 21,015	0 500			0 3,000				4				7 1,910			0 200			္ပ	_	0 650		8 13,414	5 59,052		1,174					3 72,466	3 72,466		<u>April</u>
1) (6,259)	0 0	1) (6,259)	5 25,039	500		ú						40		100	N						Çī.) 650		1 18,780	82,673				15,218			101,452	101,452		May
) (2,149)) (2,149)	27,501	500		o						41			2		550				6	_	650		25,352	111,608				20,544			136,961	136,961		June
3,053		3,053	34,871	500	924	•				240				100		93	550				9	40	650		37,924	146,973		2.754		27,735			184,897	184,897		YtuL
10,224		10,224	44	500	1,34	13,000		3,007			4		30	100	4			200	50	467	13,405	4	650		54,991	213,110	,	3,991	8 043	40,210	160,860		268,101	268,101		August
3,364		3,364						3,000			4,655				4		550				=======================================	46	650		46,178	179,027		3,367			135,123		225,205	225,205		September
			41	900	_				1667							6 126		0 200			10		0 650		8 41,562	7 161,122		7 3,028			3 121,011	_	5 202,684	5 202,684		October
539 (2,175)		539 (2,175)				-		3,000			340				3,829						9		_		37,406	2 145,010		2,725			77 363		4 182,416	14 182,416		November
					416								A C										650		06 47,515	10 184,153					60 34 750		16 231,668	16 231,668		er December
5,116		5,116			7,100						240								2				650					3,452			-					Annual <u>xer</u> Total
(21,040)		(21,846)	•	ı	6,71	8 722	94 917	36,000	14 800	630	2880	5 860 600	630	3 667	4 300	1,034	5,600	2,400	000	3,400	86,873	480	7,800		347,483	1,389,973	•	25,908			280 618		1,737,456	1,737,456 10		
-1.2078	0.00%	-1.26%	21.26%	0.00	25.0	200	5 46%	2.07%	0.85%	0.04%	0.17%	3 22%	004%	21%	0.07%	2 2	0.30%	2.14%	0.03%	0.20%	9.00	0.03%	0.45%		20.00%	80.00%		1.49%	3.00%	0.51%	15.00%	3 3 8		100.00%		

Secretary of State Corporations Division Suite 315, West Tower 2 Martin Luther King Ir. Ar. Atlanta, Georgia 30334-1530

DOCKET NUMBER : 981380997
CONTROL NUMBER : 9818636
DATE INC/AUTH/FILED: 05/13/1998
JURISDICTION : GEORGIA
PRINT DATE : 05/18/1998

FORM NUMBER : 211

SCOTT KAYE 101 MARIETTA TOWER, STE 3412 ATLANTA GA 30303

CERTIFICATE OF EXISTENCE

I, Lewis A. Massey, the Secretary of State of the State of Georgia, do hereby certify under the seal of my office that

FIRST CALL USA, INCORPORATED A DOMESTIC PROFIT CORPORATION

was formed in the jurisdiction stated above or was authorized to transact business in Georgia on the above date. Said entity is in compliance with the applicable filing and annual registration provisions of Title 14 of the Official Code of Georgia Annotated and has not filed articles of dissolution, certificate of cancellation, or any other similar document with the office of the Secretary of State.

This certificate relates only to the legal existence of the above-named entity as of the date issued. It does not certify whether or not a notice of intent to dissolve, an application for withdrawal, a statement of commencement of winding up, or any other similar document has been filed or is pending with the Secretary of State.

This certificate is issued pursuant to Title 14 of the Official Code of Georgia Annotated and is prima-facie evidence that said entity is in existence or is authorized to transact business in this state.

LEWIS A. MASSEY
SECRETARY OF STATE

FIRST CALL USA, INC.

Appendix II

Description of Services, (Cont'd.)

3.5 [Reserved for Future Use]